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# Melbourne Commercial Cleaning Quote Cheat Sheet 2026

Print it, bring it to your next quote meeting, and know in two minutes whether a price adds up.

**$43.14**

PER HOUR, BEFORE GST

## The $44 rule

One after-hours casual cleaning hour costs at least $43.14 in wages and on-costs: $37.91 award wage, $4.55 super and $0.68 WorkCover. That is before chemicals, equipment, insurance, supervision, travel or profit. A quote below this line means someone is not being paid properly.

## Rate guide per cleaner hour (ex GST)

| | |
|---|---|
| Weeknight labour floor | **$43.14** |
| Overnight labour floor | **$47.77** |
| Saturday labour floor | **$53.93** |
| Sunday labour floor | **$69.34** |
| Sustainable weeknight rate | **$52 to $56** |

Melbourne market range: $40 to $65 an hour.

## Minimum paid shift (part-time and casual)

- Standalone site up to 300 m², one cleaner: 1 hour
- Any other site up to 2,000 m²: 2 hours
- 2,000 to 5,000 m²: 3 hours
- 5,000 m² or more: 4 hours

Short visits still pay the minimum. Fewer, longer visits usually cost less.

## Your monthly cost in one line

Visits per week × hours per visit × 4.33 × hourly rate = monthly cost (ex GST)

Example: 3 × 2 × 4.33 × $54 = **$1,403**

Yours: _____ × _____ × 4.33 × _____ = _____

## Walk away if you see

- An after-hours rate under $44 an hour
- Rostered cleaners paid as ABN "contractors"
- No certificates of currency for insurance
- A scope that just says "general clean"
- No named supervisor or quality checks

## 10 questions to ask any cleaner

- [ ] What hourly rate is your price built on, and how many hours a month does it include?
- [ ] Are your cleaners employees under the Cleaning Services Award, or contractors?
- [ ] Can I see your public liability and workers' compensation certificates of currency?
- [ ] Are your cleaners police-checked?
- [ ] Who is my named supervisor, and how often do they inspect?
- [ ] Can I have the scope in writing, split into daily, weekly and monthly tasks?
- [ ] Are toilet paper, soap and bin liners included or itemised?
- [ ] What happens if a clean is missed or below standard?
- [ ] What is the notice period to end the agreement?
- [ ] Do you have safe work method statements and a chemical register for my site?

**Want a quote that shows its working?**
**Book a free site walkthrough: +61 478 905 318 · 1eightfacilityservices.com.au**

Figures as at 19 October 2026. Wages: Cleaning Services Award 2020, Level 1 $27.08 from 1 July 2026, casual shift rates 140% (Mon to Fri, finishing after 6pm), 155% (finishing after midnight), 175% (Saturday), 225% (Sunday). Super 12% (ATO). Victoria WorkCover average rate: 1.8% of wages. Sustainable rate adds an estimated 20 to 30% for running costs and margin. Market range from 7 published Melbourne price guides.